FEDERATION OF GUJARAT INDUSTRIES

ISO 9001:2015 Certified

16th FGI Awards for EXCELLENCE

AWARDS CRITERIA
The Federation of Gujarat Industries was founded in the year 1918, in the erstwhile Baroda State, under the progressive rule of Shrimant Sayajirao Gaekwad, who encouraged social reforms and industrial development to modernize erstwhile Baroda State. A 100 years young Chamber now, FGI has a tradition of Industrial Development and its archives are full of events associated with vast industrial growth in and around Vadodara on the golden corridor of Gujarat.

During its ‘Platinum Jubilee Year 1993’, the FGI instituted biennial Awards in various fields of excellence. The objective behind institution of these awards is to recognize excellence in economic, social and scientific areas. The FGI believes that through these awards, industrial and social achievements in Gujarat will be publicly recognized and encourage others to contribute in the country's efforts of globalization and economic development.

Dignitaries such as late Dr. APJ Abdul Kalam, Dr. Manmohan Singh, Shri Narendra Modi, Shri Suresh Prabhu and late Shri Manohar Parrikar have graced the FGI Awards for Excellence and felicitated the winners. The 15th Awards function held on 14th April 2018 was graced by Smt. Maneka Gandhi, Hon'ble Minister for Women & Child Development, Govt. of India.

The FGI Awards over the years have achieved unprecedented popularity and have become a brand and a status symbol amongst the business and industrial community and people of Gujarat.

All individuals, NGOs, Institutions & Industries located in the State of Gujarat are eligible to vie for these awards. There is no fee for nominations.
## THE AWARDS AND THE SPONSORS

<table>
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<th>No.</th>
<th>FGI AWARDS FOR EXCELLENCE</th>
<th>SPONSOR</th>
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<tbody>
<tr>
<td>1.</td>
<td>Research In Science &amp; Technology</td>
<td>Alembic Pharmaceuticals Ltd.</td>
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<td>3.</td>
<td>Outstanding MSME</td>
<td>PBM Polytex Ltd.</td>
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<td>4.</td>
<td>Outstanding Business Leader</td>
<td>Shiva Pharmachem Ltd.</td>
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<td>5.</td>
<td>Export Performance and Promotion</td>
<td>Reinhardt Teknik</td>
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<td>8.</td>
<td>Outstanding Innovation in the field of Agriculture or Food Processing</td>
<td>Zydex Industries</td>
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<td>11.</td>
<td>Corporate Information Technology Award</td>
<td>Jewel Consumer Care Pvt. Ltd.</td>
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<td>13.</td>
<td>Outstanding Start-up</td>
<td>Munjal Auto Industries Ltd.</td>
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<td><strong>Special Award</strong></td>
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<td>14.</td>
<td>FGI Award for &quot;Lifetime Achievement Award&quot; (to be decided by Special Jury)</td>
<td>Gujarat Alkalies &amp; Chemicals Ltd.</td>
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THE AWARDS

The Awards consist of unique Trophies in each field together with Citations which would be awarded at the Awards Presentation Ceremony.

ELIGIBILITY

Applications are invited from:

- Industries
- Research Organizations & Laboratories
- Educational Institutions
- Service Organizations
- Deserving Individuals
- NGOs

of Gujarat and place of operations must be located in Gujarat.

GENERAL CRITERIA

1. An independent Jury headed by expert in related field with 2 to 3 Jury Members will be set-up for each category of Award.
2. The decision of the Jury will be final and no appeal will be entertained.
3. To encourage others, awards shall not be given to an awardee in the same field unless an interval of two Awards has elapsed. However eligibility to apply for other category is permissible.
4. The Awards Committee of the Federation may from time to time revise the categories and the criteria for Awards.
SPONSORS
Each FGI Awards for Excellence is sponsored by any Individual, Company, Firm or Organization.

GENERAL INFORMATION
1. There is NO APPLICATION FEES for FGI Awards for Excellence.
2. Self nomination is permitted (Concerned Categories). In case of individuals, please indicate Date of Birth, Academic Qualifications, Current Position and Positions held earlier.
3. Please refer 'Criteria Book' and 'Data Sheet' for submission of relevant information/documents. For Category No. 12 - Best Charitable Institution Providing Health Services, please obtain detailed Assessment Sheet.
4. Enclose write-up not exceeding 1000 words with supporting evidence, documents, publications, reports, photographs for the convenience of the Jury.
5. 2 Options for submission of Entries:
   I. Online Submission: Option to apply online is available on www.fgiindia.com/awards
      Soft copies of Entry Form and all relevant documents/information can be uploaded.
   II. Physical Submission: If Application is submitted to FGI Secretariat, 4 sets in soft copy of all documents in the form of Pen Drive and one Hard Copy to be submitted. Address for Submission: FEDERATION OF GUJARAT INDUSTRIES, FGI Business Centre. Gotri-Sevasi Road, Khanpur, Nr. Sevasi, Vadodara-391101
6. For any inquiries contact Ms. Preeti Soni, Programme Officer, FGI.
   Tel. : +91 265-2372901-02, M : +91 7359988800, Email : info@fgi.co.in, p.soni@fgi.co.in
1. RESEARCH IN SCIENCE AND TECHNOLOGY
(Sponsor: ALEMBIC PHARMACEUTICALS LTD.)

A. Criteria for the Award
1. Distinctive features of R & D project.
2. How the organization desires to utilize the same for the benefit of the industry.
3. Details on patents obtained / applied for, if any.
4. The cost benefit ratio of the project.
5. The project's achievements/results and related product improvement and market expansion or development of new markets.
6. Details of Certifications received, if any.
7. CSR activities undertaken in brief.

B. Information to be provided by the Applicant
1. Capital investment in R&D.
2. Field of R&D; number of projects and nature of projects.
3. Contribution to self-reliance by way of R&D work resulting in substitution of foreign technology and / or products, export potential of product as also know-how and growth.
4. Innovative nature of R&D work, its distinctive features, complexities, duration of the project and time taken for commercialization of technology.
5. Details about pilot plant and/or full scale plant such as investment, capacity, time of its operation, products manufactured based on new technology and their scale and potential.
6. Whether the products based on new technology are produced in India for the first time, if not, the share of market covered by new products for which award is being claimed.
7. In addition; details of R&D Department, Manpower, Expenses incurred by the unit per annum, Sources of fund-own and sponsored and R&D Expense as percentage of turnover.
2. POLLUTION MANAGEMENT AND SUSTAINABLE PRACTICES
(Sponsor: HEUBACH COLOUR PVT. LTD.)

A. Criteria for the Award
1. Ratio of Investment made to control/reduce/prevent pollution in percentage against total investment.
2. Range of principal manufacturing activities/engineering services.
3. Location, Number of Employees & Organization Structure.
4. Details of Certifications received, if any.
5. R&D involved in developing indigenous technology and related equipments for pollution control.
6. Highlighting your significant contribution towards:
   a. Application of newer and sustainable strategies/practices in Pollution Management to merit this Award
   b. Basic information on the strategic concept for environmental improvement (in respect of gaseous/liquid/solid wastes control & disposal, house-keeping & landscape architecture & development and details of implementation).
   c. Strategies & techniques applied for continuous monitoring of environment and feedback mechanism for correcting/preventing any run-away operations for achieving stable operations.
   d. Outline the effort made in reuse and recycle of water and for better water management.
7. During last 2 years, if a Company has received a show-cause notice or closure notice, the current status of the same to be provided in details.

B. Information to be provided by the Applicant
1. Greenhouse Gas Inventorization, if created. If yes, please provide details.
2. Compliance with all the statutory standards such as air, water and land.
3. Reduction in wastes as per environment statement. Please provide details.
4. Briefly highlight data on water consumption for the last 3 years at site (Process water, Utility water, Make up water – Chilled water & Cooling water circuit, Non Process water, Amount of water reprocessed / recycled, Total water taken in at the site and Amount of waste water generated, etc. Briefly highlight specific consumption of water for major products for the last three years (m3 of water per ton of product).

5. Please elaborate solid waste disposal methods (incineration onsite / offsite, land fill, other uses, etc.).
   a. Highlight measures for reduction of solid waste
   b. Indicate value recovered from solid waste and recycle / reuse.

6. Statistics to be furnished for manufacturing site for the last 3 financial years on the following:

<table>
<thead>
<tr>
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<th>Base-line Levels of Specific Emission/Generation/Consumption</th>
<th>Targeted Specific Reduction</th>
<th>Planned Actions</th>
<th>% Achieved</th>
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<tbody>
<tr>
<td><strong>1. Liquid Effluents</strong></td>
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<tr>
<td>a. Water Consumption</td>
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<td>(Please specify the sources including waste water, purified &amp; used water)</td>
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<td>c. Domestic effluents &amp; its treatments</td>
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<td><strong>2. Gaseous Emissions</strong></td>
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<tr>
<td>a. Greenhouse gas emissions</td>
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<tr>
<td>b. VOCs</td>
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<tr>
<td>c. Other toxic and / or Reactive emissions.</td>
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<td><strong>3. Solid Wastes</strong></td>
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<td>a. Hazardous Wastes</td>
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<tr>
<td>b. Non-Hazardous Wastes</td>
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*Please mention the base-line year and method of measurements*
3. OUTSTANDING MSME  
(Sponsor: PBM POLYTEX LTD.)

A. Criteria for the Award  
1. Innovative nature of industrial activity.  
2. Investment and management of funds.  
4. Achievements in successful production and marketing of product in a profitable manner.  
5. Making available quality products that fulfill customer's satisfaction.  
7. Upgradation of skills and achievements in worker-management industrial relations.  
8. R&D programme if any & investment made therein.  
9. Details of Certifications received, if any.  
10. CSR activities undertaken in brief.

B. Information to be provided by the Applicant  
1. Statutory documents in support of being MSME.  
2. Whether it is a proprietary, partnership or a limited company.  
3. Paid up capital.  
4. Last three years turnover.  
5. Manpower.  
6. Investment made in R & D.  
7. A brief note on existing and future plans of investment, diversification, growth, national & international participation in technology show, fairs and exhibitions.  
8. Documents in support of claim to be Outstanding MSME.
4. OUTSTANDING BUSINESS LEADER
   (Sponsor: SHIVA PHARMACHEM LTD.)

A. Criteria for the Award
1. Innovation, ambition and clarity of vision of an Entrepreneur/Business Leader.
2. Achievements in successful sales and marketing strategy which addresses the need for growth.
3. Overall Management inputs to increase productivity and reducing cost.
5. A robust business plan based on research.
7. Strong leadership with the ability to drive the business forward and solve day to day business problems
8. Community related welfare programmes / CSR activities undertaken in brief.

B. Information to be provided by the Applicant
1. In case of company, the paid up capital.
2. Last three years turnover.
3. Human resources development, Manpower (Last 3 years)
4. Organizational setup, departments, the division of responsibility and professionalization.
5. Investment made in R&D and Training
6. A brief note on existing and future plans of investment, diversification, growth, national & international participation in technology show, fairs and exhibitions.
7. Documents in support of claim to be an Outstanding Business Leader.
8. Details of Certifications received, if any.
5. EXPORT PERFORMANCE AND PROMOTION
(Sponsor: REINHARDT TEKNIK)

A. Criteria for the Award
1. Number of years in export and volume of exports in last three years in terms of Quantity & Revenue.
2. Growth in terms of percentage of total turnover in exports in last three years.
3. Type and brands of products being exported.
4. Markets to which products are being exported and efforts being made to develop new market or new products.
5. Any specific achievement or recognition received from overseas authorities.
6. Steps taken to achieve global competition in terms of (a) quality (b) timely delivery and (c) export pricing
7. Details of Certifications received, if any.
8. CSR activities undertaken in brief.

B. Information to be provided by the Applicant
1. Type and nature of business / industrial activity.
2. Year of establishment.
3. Paid up capital.
4. Manpower employed for exports i.e. details of export set up.
5. Export as a percentage of total turnover in terms of Quantity & Revenue.
6. R&D efforts made to develop new products and improve quality.
7. Details of exports marketing.
8. Details of survey conducted for overseas market.
9. Participation in national and international exhibitions.
10. Submit documents to support the criteria of Export Performance & Promotion.
6. GREEN BUSINESS AWARD
(Sponsor: TRANSPEK SILOX INDUSTRY PVT. LTD.)

A. Criteria for the Award
1. Ratio of Investment made in Green initiatives in percentage against total investment.
2. Range of principal manufacturing activities / engineering services.
3. Location, Number of Employees & Organization Structure.
4. Details of Certifications received, if any.
5. R&D involved in developing indigenous technology and related equipment for pollution control.
6. Please provide briefly reasons for seeking this Award justifying and highlighting your significant contribution towards:
   a. Impact on quality of life of people working in organization and surrounding community
   b. Application of green strategies / practices in running the Business
   c. Utilization of green energy sources.

B. Information to be provided by the Applicant
1. Production and utilization of energy produced from non-conventional energy sources
2. Trend of specific raw material and total energy consumption (Kcal) per ton of product/s.
3. Projects implemented in reducing raw material and total energy consumption
4. Projects implemented to improve quality of life in surrounding community
5. Development of processes where alternative (less harmful, sustainable) raw material is used for product manufacturing
6. Development of green products
7. Investment made (including R&D) in transforming existing business into green business
8. Quantification of total pollution (gaseous, liquid and solid) and trend of reduction in pollution released into environment.
9. Projects implemented in maintaining / protecting ecological balance (e.g. reduction in use of natural resources, preservation of flora & fauna, tree plantation, rain water harvesting etc.).
7. BEST PRACTICES IN HR & IR POLICIES
(Sponsor: TRANSPEK INDUSTRY LTD.)

A. Criteria for the Award
1. Increase or decrease in size of labour force in the last three years corresponding to productivity.
2. Training to improve skills and productivity.
3. Man hours lost during the last three years.
4. Management programme for improving industrial relations.
5. Competency Mapping
8. Details of Certifications received, if any.
9. CSR activities undertaken in brief.

B. Information to be provided by the Applicant
2. Year of establishment.
3. Total number of employees. (last 3 years)
4. Details of HRD programme.
5. Details of any award or recognition, national or international, given to the company.
6. Describe in one page your efforts for maintaining harmonious industrial relations.
7. Details regarding pending industrial relation/labour cases in labour courts or industrial tribunals.
8. Brief description of HR & IR department.
9. Submit documents to support the criteria of Best practices in HR & IR Policies.
A. Criteria for the Award
1. Any innovative applications in farming.
2. Innovative nature and type of Agro activities / increased yield / enhancement quality.
3. Increasing Marketing strategy.
5. Innovation in Machinery / Irrigation - drip or spot
6. Research for better quality and R & D facilities
7. Details of certifications received, if any.
8. CSR activities undertaken in brief.

B. Information to be provided by the Applicant
1. Information about your organization and how you are involved in the field of Agriculture or Food Processing
2. New innovative approach (Training and Technology) with farmers.
3. Received any achievements through application of new innovative approach in industry
4. Brief note on existing and future plans of growth and development, investment and diversification.
5. Participation in national and international exhibitions, fairs and in technical shows etc.
6. Received any kind of Appreciation, Recognition or Awards at national / international level by the Company / Institution / Individual.
7. Submit documents to support the criteria of Outstanding Innovation in the field of Agriculture or Food Processing
9. OUTSTANDING CONTRIBUTION IN THE FIELD OF CORPORATE SOCIAL RESPONSIBILITIES BY INDUSTRY (CSR)  
(Sponsor: RISHI FIBC SOLUTIONS PVT. LTD.)

A. Criteria for the Award
1. Distinctive features of the company.
2. Significant contribution in social activities (Education, Health, Upliftment of children, HIV/AIDS programmes, etc.) as Corporate Social Responsibilities for last 5 years or as applicable.
3. Details of certifications received, if any.
4. CSR activities undertaken in detail.
5. CSR done directly or through Registered NGOs/Institutions (along with Photographs)

B. Information to be provided by the Applicant
1. Information about your organization and its activities and involvement in CSR.
2. Innovative approach / future plan prepared for five years for CSR activities, give information.
3. Impact report on CSR activities.
4. What strategy and methods you are applying for CSR activities.
5. Evaluation of CSR activities, whether successful or it needs more planning / change.
6. Received any recognition for CSR activities, if any, give details.
7. Submit documents to support the criteria of outstanding contribution in the field of CSR by Industry.
10. OUTSTANDING WORK IN THE FIELD OF SOCIAL WELFARE / RURAL DEVELOPMENT BY INDIVIDUAL/NGO

(Sponsor: ENVIRO INFRASTRUCTURE CO. LTD.)

A. Criteria for the Award
1. The distinctive contribution and achievements in Social Welfare / Rural Development
2. The details of voluntary efforts and achievement of success in spite of impediments, hurdles and local resistance.
3. The economics of such social welfare / rural development projects. The overall impact on the community and the benefit to the people.
4. The strategy of making such programmes popular, participative and successful.
6. Details of Certifications received, if any

B. Information to be provided by the Applicant
1. Period over which an individual/ organization has worked continuously in the area of this category and its general course of development.
3. Evaluation of the programmes done and who are beneficiaries of the programme?
4. Contribution of the organization in terms of
   a. Personnel and manpower (paid and voluntary) and general and technical leadership.
   b. Finance, own resources and other resources mobilized.
5. Extent of voluntary effort, formal and informal community participation, and local self-help activities undertaken and methods of community action adopted.
11. CORPORATE INFORMATION TECHNOLOGY AWARD
(Sponsor: JEWEL CONSUMER CARE PVT. LTD.)

A. Criteria for the Award
1. Explain in 200 words how Information Technology (IT) has helped your organization in:
   a) Automation of processes i.e. finance, operations, shop-floor, HR, administration, payroll accounting etc.
   b) Improved efficiency – human involvement/errors, MIS etc
   c) Helped reduce costs and/or increase profits
2. Cost benefit ratio of the project. For e.g. how much did you spend on IT in the past 3 years as a % of your overall company revenue and what have been the benefits (tangible/intangible)?
3. Measures the company has taken for data privacy and security.
4. Specific up-gradations on existing IT based infrastructure in the past 3 years
5. Any IT innovations you have adopted that has been a game changer within your organization

B. Information to be provided by the Applicant
1. Nature of Industry and brief profile of Industry
2. Capital investment in IT for the last 3 years as a % of revenues and annual administration/operations budget.
3. Brief description of number of projects and nature of projects. Explain in 200 words how has Information Technology (IT) helped your organization in terms of growth, time savings and overall efficiency
4. Cost benefits from the project, explain in brief
5. Measures taken for data security, explain in brief
6. Innovative nature of IT work, its distinctive features, complexities, duration of the project and time taken for commercialization of technology, explain in brief
7. Training procedures for employees to sensitize them to new IT up-gradations.
12. BEST CHARITABLE INSTITUTION PROVIDING HEALTH SERVICES
(Sponsor: VASU HEALTHCARE PVT. LTD.)

A. Criteria for the Award
1. Initial engagement with patients.
2. Care of patient.
4. Patient rights and education.
5. Hospital infection control.
6. Continuous quality improvement.
7. Responsibilities of management.
8. Facility management and safety.
9. Human resource management.
10. Information management system.

B. Information to be provided by the Applicant:
Submit documents to support the criteria of Best Charitable Institution Providing Health Services

Note: For this category, please obtain detailed Assessment Sheet.
Start-Up:
• An entity shall cease to be a Startup on completion of seven years from the date of its incorporation / registration or if its turnover for any previous year exceeds Rupees 25 crore.
• In respect of Start-ups in the biotechnology sector, an entity shall cease to be a Startup on completion of ten years from the date of its incorporation / registration or if its turnover for any previous year exceeds Rs. 25 crore.

Other Criteria:
2. Delivering on and exceeding on, business plan (may submit evidence of forward order book)
3. Clearly defined vision for developing and growing the business in terms of both turnover and employment.
4. Have a strong focus on the needs of the customer through effective marketing strategies and attention to customer feedback.
5. Have suitable financial controls in place to monitor progress and control cash flow.

Information to be provided by the Applicant:
Submit documents to support the criteria of Outstanding Start-Up.
12th FGI Awards for Excellence
Presentation Ceremony held on 10th April 2012.
13th FGI Awards for Excellence
Presentation Ceremony held on 16th May 2015
14th FGI Awards for Excellence
Presentation Ceremony held on 11th September 2016
15th FGI Awards for Excellence
Presentation Ceremony held on 14th April 2018
FEDERATION OF GUJARAT INDUSTRIES
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